

THE UNIVERSITY BARGE CLUB

Meeting of the Executive Committee

March 5, 2013

The Executive Committee of the University Barge Club met on Tuesday, March 5 , 2013 in the Lilacs. The meeting was attended by Howard Greenberg, President, Chris Blackwall, Bart isdaner, Dixon Shay, John Reiss, Alan Robinson, Rick Wegryn and Jen Wesson; Alex Cook, Captain. President Greenberg chaired the meeting. Guests: Alex Cook, Captain.

Page 1 of 8

| Agenda Items            | Discussion   | Action   |
|-------------------------|--|--|
| 1. Call to Order.       |  | Howard called the meeting to order at 6:27 p.m.  |
| 2. APPROVAL OF MINUTES. |  | The minutes of the Jan. 22,, 2013 meeting were approved without discussion.  |
| 3. PRESIDENT'S REPORT   | <p>Howard asked for discussion or reported on the following topics:</p> <ul style="list-style-type: none"> <li>• The Nominating Committee for the Slate of Officers for 2013 -14 is:<br/><br/>Ludlow Miller (Chair)<br/>Brian McLelland<br/>Anselm Sauter<br/>Greg Heller<br/>Jen Wesson<br/>Kelly Ennis<br/>John Curtin</li> <li>• Bart has agreed to work with a committee to discuss updating the strategic plan. It will report to the EC at the May meeting. Dixon Shay, Greg Heller, Jen Wesson, john Reiss said they would be willing to serve.</li> <li>• Charlie Thomson sent in a contribution for past dues, even though he does not</li> </ul> | <p>Nominating Committee appointed.</p> <p>Committee to update the strategic plan will report to the EC in May.</p> <p>Howard is asking Charlie Thomson if he would like to</p> |

| Agenda Items                 | Discussion  | Action  |
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|                              | <p>want to be re-instated. Howard is going to ask if he would like to move to Lilacs. Gerald Lawrence asked to be reinstated and paid his dues – he did not get the various communications – and has been reinstated.</p> <ul style="list-style-type: none"> <li>• Need to choose the spring clean-up day date.</li> </ul>  | <p>become a Lilacs member. Gerald Lawrence is reinstated.</p> <p>April 20, 2013 at 8:00 a.m. is Spring Clean-up.</p>  |
| <p>4. TREASURER’S REPORT</p> | <p>Dixon:</p> <ul style="list-style-type: none"> <li>• reported that the finances were in good shape. Because the new doubles had been purchased before all the revenue were received, it looks as though we had a deficit – that is only a timing issue.</li> <li>• reported that the membership terminations for lack of dues payment had been sent. He thanked the Assistant Secretary for sending them.</li> <li>• thanked Kelly Ennis for managing the Holiday Party such that it broke even.</li> </ul>   | <p>The EC accepted the Treasurer’s report</p>   |
| <p>5. COXSWAIN’S REPORT</p>  | <p>Bruce reported:</p> <ul style="list-style-type: none"> <li>• The Sanitary Hand Wipe dispensers for use in wiping down the oar handles have been installed. One is at the base of the exercise stairs and the other is in the Exercise Room on the side of the coaches locker. The key to open the units for refills is hanging on a hook next to the Exercise Room unit. Spare sanitizer and wipes are stored in the cabinet under the sink in the men's locker room.</li> <li>• Boat towels: Use the old ratty discolored towels as they come back from the laundry. Self sort with good</li> </ul> | <p>The EC accepted the Coxswain’s report and asked the Assistant Secretary to send out an email blast including all the items concerning issues to which members should pay particular attention.</p> |

| Agenda Items | Discussion  | Action  |
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|              | <p>sense!<br/>Do not use the white old or new towels.</p> <ul style="list-style-type: none"> <li>• The log book along with several years past log books are boxed and stored with the log book archives. All logging in and out should be done on the computer.</li> <li>• SCH Academy has sold the two men's doubles it owned. They have left the boathouse. SCH Academy has purchased the two UBC Club doubles being replaced (the LSAP and the Spaeth) for \$9000.00. A check will be forwarded to the treasurer as soon as it is received.</li> <li>• The Club Budgeted \$35,000 for equipment in 2013 . We spent about \$32,000 for the two new doubles, sold the two old doubles for the above mentioned amount with a net expenditure of \$23,000.</li> <li>• The LSAP and the Spaeth have been seriously underused since the two new doubles (CIB &amp; VDL) were put in service. They will be used in situ by UBC and SCH until the new club doubles are delivered and put in service around late March early April. Then they will be removed to the SCH Bay.</li> <li>• I have been speaking with several private boat owners whose boats are underused asking to move their boats to higher racks to accommodate new private boats coming into the BH. These changes will occur around the end of March on delivery of the new Club and private boats.</li> <li>• I plan on talking to members with multiple sets of privately owned sculls to limit their BH storage to two pairs. The BH is running out of private scull storage</li> </ul> | <p>The EC agreed to limit private scull storage in the BH to no more than two pairs per member.</p> |



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| <p>6. CAPTAIN’S REPORT</p>       | <p>Alex reported that:</p> <ul style="list-style-type: none"> <li>• the log book was working well, though a few people do not use it.</li> <li>• a number of names were suggested for the straight 4 at the Holiday Party, but the only names receiving more than one vote were Bruce lalonde and John Reiss. Bruce adamantly refused to have boat named after him, so the EC agreed to name the boat for John Reiss – telling him to pick the name.</li> </ul>  | <p>Straight 4 is to be named for John Reiss.</p>   |
| <p>7. LILACS REPORT</p>          | <p>Alan discussed the proposed new schedule for the Lilacs fees and redefined the classes of use (Exhibit A). The EC decided to reduce the proposed fees for the events having over 50 participants. The new policy is attached as Exhibit B.</p> <p>Kelly:</p> <ul style="list-style-type: none"> <li>• reported that the website development is well underway, but the address of UBC on the row has to be corrected.</li> <li>• noted she had to organize the annual meeting and asked for advice as it was her first time. It was noted that there is no charge for the food and modest drinks in order to maximize attendance.</li> </ul> | <p>The EC accepted the new Lilacs fee arrangement after reducing the fees for large groups.</p> <p>The EC accepted Kelly’s report.</p> |
| <p>8. HOUSE COMMITTEE REPORT</p> | <p>In Brian’s absence, Dixon noted he would work with John Basinski on the repair and repainting of the BH trim.</p>   | <p>The EC accepted the report.</p>   |
|                                  |  |  |

| Agenda Items                        | Discussion  | Action   |
|-------------------------------------|---|--|
| <p>9. ELECTIVE COMMITTEE REPORT</p> | <p>Jen reported:</p> <ul style="list-style-type: none"> <li>• six new members are in process. There are likely to be three coming to the next EC meeting.</li> <li>• there have been two requests for change to Lilacs status.</li> <li>• there should be discussion of changing the requirement that a member can only propose two members every two years.</li> <li>• the meet and greet for the High School crews needed to be set – the EC agreed on April 23 at noon.</li> </ul> | <p>The EC accepted the remainder of the Committee’s report.</p> <p>High School meet and greet is April 23 at noon.</p> |
| <p>10. TTEHOSR INFORMATION</p>      | <p>Chris reported:</p> <ul style="list-style-type: none"> <li>• Ellen Carver is working hard on sponsorships.</li> <li>• the website should come on line on May 1, 2013.</li> <li>• the committee is looking at changing the overtaking rule.</li> </ul>  |  |
| <p>11. SN INFORMATION</p>           | <p>Greg reported that Merrill went in his place:</p> <ul style="list-style-type: none"> <li>• channel clearing will take place on June 1, 2013.</li> <li>• SN is developing a strategic plan.</li> <li>• SN is thinking about a relationship with Laurel Hill.</li> <li>• Drexel and Bachelors have a new arrangement.</li> <li>• SN still is discussing sponsoring elite rowing that is not supported by US</li> </ul>   |  |

| Agenda Items                    | Discussion  | Action |
|---------------------------------|---|--------|
|                                 | Rowing.   |        |
| 12. 1871 FOUNDATION INFORMATION | In John Basinski's absence, Howard noted that the 1871 is starting the silent element of the fund raising campaign. |        |
| 13. OLD BUSINESS:               | None  |        |
| 14. NEW BUSINESS                | None  |        |

ADJOURNMENT: President Greenberg adjourned the meeting at 7:50 p.m.

Respectfully submitted,

Richard E. Wegryn, Jr., Secretary

**EXHIBIT A**

To: UBC Executive Committee  
 From: Alan Robinson, Lilacs Co-Warden  
 Subject: Lilac’s Rental Categories and Rates – Modifications for EC Consideration  
 Date: March 5, 2013 (update from January)

The UBC Boathouse Rental Procedures document, including rate structure, was last updated in January 2010. The category/fee information is reproduced below (*italics*):

**Fee Schedule.** *Unlike other clubs along Boathouse Row, UBC does not look to Boathouse rentals as a significant source of income, but rather as an accommodation to its members. For this reason, the rental fees charged are substantially lower than those of other clubs. The Lilacs Wardens receive direction from the Executive Committee with respect to setting the rental fees and are granted only limited discretion to charge more if the circumstances warrant it. The current schedule is as follows:*

|  |               |
|--|---------------|
| <i>Bargee Social Event I (24 or fewer)</i> | <i>\$125</i>  |
| <i>Bargee Social Event II (25 to 75)</i>   | <i>\$300</i>  |
| <i>Bargee Business/Non-Profit Event</i>    | <i>\$750</i>  |
| <i>Bargee-Sponsored Event</i>              | <i>\$1250</i> |
| <i>Refundable Deposit for Reservation</i>  | <i>\$250</i>  |

*The fee for a **Bargee Social Event I** recognizes that even a small party means the Bargee has obtained the exclusive use of the Lilacs Room and balcony. A **Bargee Social Event II** is a 50<sup>th</sup> birthday party or rehearsal dinner, i.e., family and friends who may be expected to impose minimal “wear and tear” on the Boathouse. A **Bargee Business Event** is, for example, an office party for one’s own office where the exposure to “wear and tear” may be only marginally higher because of the personal relationship between the attendees and the Bargee.*

*A **Bargee-Sponsored Event** is any affair where the Bargee is not member of the organization having the event but is, as a courtesy, sponsoring the event on behalf of another group or entity whose invitees’ sensitivity to the old building and delicate equipment may not be presumed. If you think your event does not fit these categories, contact the Lilacs Wardens, who will seek Executive Committee authority to adjust a fee.*

In 2012, there were 17 Bargee Social Events, 5 Bargee Business Events and 1 Bargee-Sponsored Event. Total revenue was approximately \$8,000.

The following update is proposed for EC consideration:

| <b>Attendee #</b>      | <b>24 or fewer</b> | <b>25-49</b> | <b>50-75</b> |
|------------------------|--------------------|--------------|--------------|
| Bargee Social Event    | \$150              | \$300        | \$600        |
| Bargee-Sponsored Event | \$500              | \$1,000      | \$2,000      |

Refundable Deposit for Reservation \$250

Note that the Bargee Business/Non-Profit event category would be eliminated. These events would be included within the category Bargee Social Event.

**EXHIBIT B**

New Lilacs Rate Schedule

**Fee Schedule.** Unlike other clubs along Boathouse Row, UBC does not look to Boathouse rentals as a source of significant income, but rather as an accommodation to its members. Consequently, the rental fees charged are substantially lower than those of other clubs. The Lilacs Wardens receive direction from the Executive Committee with respect to setting the rental fees and are granted limited discretion to charge more if the circumstances warrant it.

The current fee schedule is

| <b>Attendee #</b>      | <b>24 or fewer</b> | <b>25-49</b> | <b>50-75</b> |
|------------------------|--------------------|--------------|--------------|
| Bargee Social Event    | \$150              | \$300        | \$450        |
| Bargee-Sponsored Event | \$500              | \$1,000      | \$1,500      |

A Bargee Social Event is any event that is obviously a “personal” event – that is some form of a party for the Bargee, his or her family and friends.

A Bargee-Sponsored Event is any other event that a Bargee agrees to sponsor (which could include, but is not limited to, an office party, a charity fund-raiser or a business event). The sponsoring Bargee has to be present for the entire duration of a Bargee-Sponsored Event.